

PvX Partners

Case study on how KeyValue built a financial services platform providing non-dilutive capital to support user acquisition strategies for gaming companies

Report type:

Case study

Domain:

Investment

Market

 Singapore



Problem statement

Build an intelligence & insights platform to understand the performance of all invested companies on a daily basis. This should enable PVX to monitor everything from marketing performance, revenue, and all other KPIs & business metrics of the invested companies that really matter. The platform uses predictive modelling and advanced machine learning models to forecast future performances, aiding proactive decision-making for PVX.

- Underwriting
- Benchmarking
- Visualisation
- Monitoring
- Financial projections

The screenshot displays the PVX Partners dashboard. On the left is a dark sidebar with a menu including: Underwriting Reports, Underwriting (Admin), Financing Reports, Investment Performance, Deal Performance, Benchmarks, and Financial Projections (highlighted). Below the menu, it shows 'Users 62'. The main content area is titled 'Financial Projections:' and includes a 'Controls' section. The primary chart is a 'ROAS Projection' line graph with a y-axis from 0% to 250% and an x-axis labeled 'MONTH' from 0 to 20. It features several lines representing different cohorts, with some solid and some dashed. Below the chart is a table titled 'Next 12 Month Projections'.

Cohort	UA Spends(\$)	Curr. ROAS	Proj. ROAS	Curr. Revenue	Proj. Revenue
2025-01	\$83,514.30	18.57%	115.01%	\$15,510.66	\$96,051.6



Key metrics

50+

Different games

350+ charts to
visualise data



800GB

processed in 20
minutes.

2M+

Transactions per
game

10+ Data sources

60+

Data pipelines



Business impact

Improved investment decisions

Enabled PvX Partners to make data-driven underwriting and monitoring decisions, reducing risk and enhancing investment outcomes.



Predictive capabilities

Established a robust data foundation for machine learning models to forecast future performances, aiding proactive decision-making.



Operational efficiency

Automated data workflows with minimal manual intervention – lowering operational costs and errors.

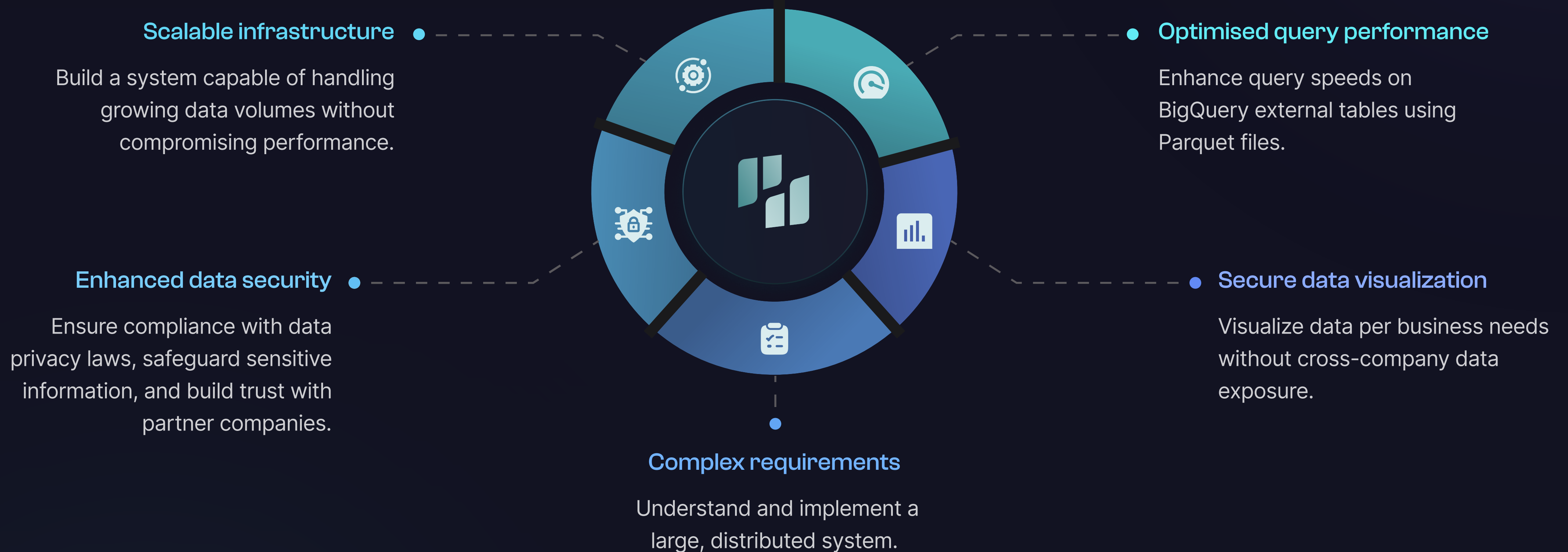


Competitive insights

Provided companies with benchmarking tools to gauge performance against industry peers, fostering strategic growth.



Challenges



Implementation

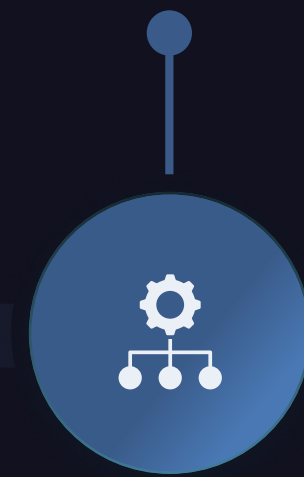
Orchestration

Implemented Apache Airflow (self-hosted) for job scheduling to reduce costs.



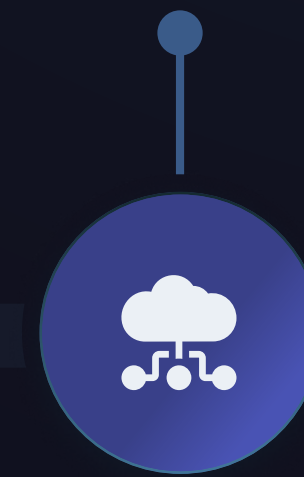
Query optimization

Partitioned Parquet files on frequently filtered columns to minimize data scanning.



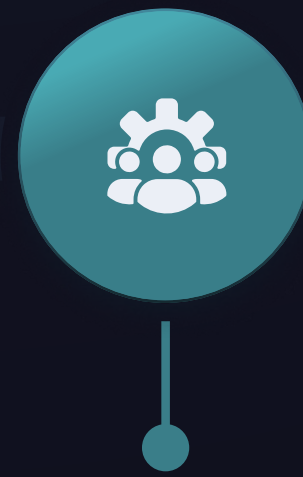
Cloud platform

Chose Google Cloud Platform (GCP) for its services like Dataproc, GCS, BigQuery, and Vertex AI.



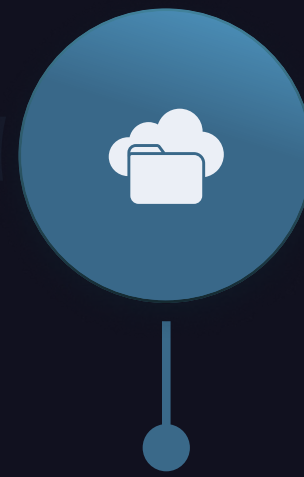
Spark job management

Employed Dataproc batches for serverless, auto-scaling Spark jobs triggered as needed.



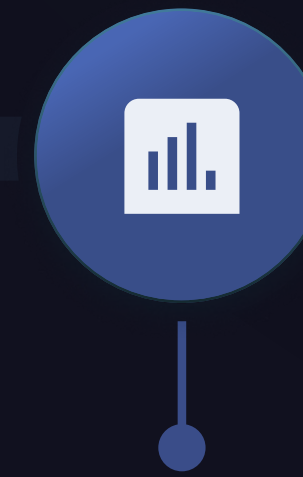
Data storage format

Used Parquet format in Google Cloud Storage (GCS) and added as external tables in BigQuery for querying.



Data visualization

Adopted Apache Superset (self-hosted) for its extensive chart options and ability to handle data security with roles, permissions, and row-level security.



Technology stack

